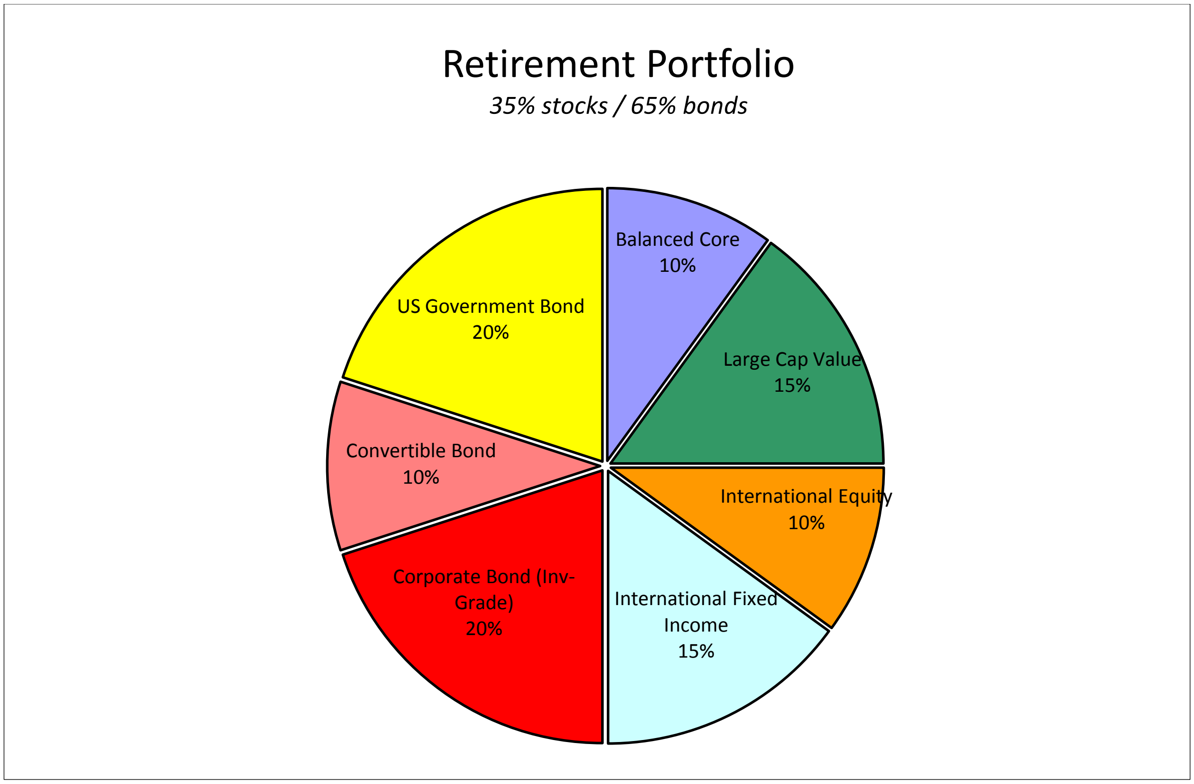

While retired investors need to become more conservative, investment growth is still important. Retirees can expect to live 20 years or more, so they should still seek investments for the long term. If the cost of goods and services rises by 3% annually, twenty years into retirement, those same goods and services will be 80% more expensive. Without the portfolio growth provided by stocks, investors living off of a conservative 6% yield would need to pursue a much riskier 11% rate of return to produce the same living standard.

We first created this model in November 1998. Here are the annual returns of the portfolio versus those of a blend — 30% S&P 500 / 70% Barclays Capital Aggregate Bond Index*. The better return each year is highlighted in green.

		Bear Market							Bear Market	
	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
Retirement	9.04	3.90	-0.72	-0.25	16.28	8.53	3.31	10.05	6.95	-14.88
Blend	5.48	5.25	2.40	-0.02	11.15	6.33	3.25	7.69	6.65	-9.19

	2009	2010	2011	2012	2013	2014	2015	2016	CUM
Retirement	18.80	9.76	0.93	9.27	9.90	3.97	-1.72	5.64	150.05
Blend	12.20	9.50	6.38	7.77	7.39	8.30	1.01	5.50	152.47

**formerly Lehman Aggregate Bond Index*

Indexes used for the illustrations.

Thomson fund indexes used where possible

Allocation Category	Index Used
Core	Lipper Balanced Funds
Large Cap Value	Lipper Large Cap Value Funds
International Equity	Lipper International Multi-Cap Funds
International Fixed Income	Lipper International Income Funds
Corporate Bond	Lipper Short/Intermediate Investment-Grade Bond Funds
US Government Bond	Lipper Intermediate US Government Funds
Convertible Securities	Lipper Convertible Securities Funds