

## Maybe That is Why They Are Called PEAK Performers!

Once again, long-term past performance turns out to be a poor predictor of future performance.

Check out these first-to-worst performers. Did wholesalers encourage you to purchase any of them in 2015? Why not? After all, they were in the top quartile of their respective peer groups for the previous three years (2012-2014)! Maybe there is a reason they are called PEAK performers. After all, where can you go from the peak!

AllianzGI Ultra Micro Cap A	Dodge & Cox International Stock	Hotchkis & Wiley Small Cap Value A
American Century Core Equity Plus A	Dreyfus Opportunistic Midcap Value A	HSBC Frontier Markets A
American Century International Val A	Driehaus Emerging Markets Small Cap Gr	Ivy Asset Strategy A
AMG FQ Tax-Managed US Equity N	Dunham Real Estate Stock A	Ivy Balanced A
AMG Managers LMCG Small Cap Growth	Fairholme	Ivy Science And Technology A
AMG Renaissance Large Cap Growth N	Fairholme Allocation	Janus Henderson Contrarian A
AQR Managed Futures Strategy N	Fidelity Equity Value A	Janus Henderson European Focus A
Ariel Appreciation Investor	Fidelity Brokerage & Invmt Mgmt	Janus Henderson International Opps A
Artisan International Investor	Fidelity Capital Appreciation	JO Hambro Cap Mgmt International Sel
Artisan International Small Cap Investor	Fidelity Independence	JPMorgan Intrepid Value A
Artisan Mid Cap Investor	Fidelity Leveraged Company Stock	Lazard International Equity Open
Biondo Focus Investor	Fidelity Natural Gas	Lazard International Strategic Eq Open
BlackRock High Equity Income Investor A	Fidelity Small Cap Discovery	Litman Gregory Masters Intl Inv
Bridgeway Ultra-Small Company	Fidelity Transportation	Loomis Sayles Value A
Brown Advisory Flexible Equity Adv	Franklin Biotechnology Discovery A	Lord Abbett Calibrated Large Cap Val A
Brown Capital Mgmt Intl Equity Inv	Franklin Mutual Shares A	Lord Abbett Calibrated Mid Cap Value A
Cambiar Global Ultra Focus Investor	Franklin Small Cap Growth A	Lord Abbett Developing Growth A
Causeway Global Value Inv	FX Strategy I	Marsico Flexible Capital
Chou Income	Goldman Sachs Equity Income A	MassMutual Select Growth Opps A
Chou Opportunity	Goldman Sachs Growth Opportunities A	Matthews Asia Small Companies Inv
ClearBridge Aggressive Growth A	Goldman Sachs Large Cap Value A	Meeder Aggressive Allocation Retail
ClearBridge Small Cap Growth A	Goldman Sachs Small/Mid Cap Growth A	MFS Global Alternative Strategy A
ClearBridge Value A	Great-West Ariel Mid Cap Value Inv	MFS Utilities A
Columbia Acorn Emerging Markets A	Great-West Invesco Small Cap Value Inv	Monteagle Select Value I
Columbia Select Smaller-Cap Value A	Harding Loevner Frontier Emerg Mkts Inv	Natixis Vaughan Nelson Value Opp A
Concorde Wealth Management	Hartford Global Capital Appreciation A	Neuberger Berman Focus A
Davenport Equity Opportunities	Hartford Small Company A	Nicholas
Delaware Global Real Estate Opps A	Highland Global Allocation A	Nicholas Equity Income I
Deutsche CROCI International A	Hodges Pure Contrarian Retail	Olstein Strategic Opportunities A
Deutsche Global Infrastructure A	Hodges Small Cap Retail	Oppenheimer Equity Income A
Deutsche International Growth A	Hotchkis & Wiley Mid-Cap Value A	Oppenheimer Global Value A



PNC Small Cap A	Snow Capital Small Cap Value A	Touchstone Small Cap Value Opp A
FINC SITIAL CAP A		Touchstone Small cap value Opp A
Principal MidCap Value I Inst	T. Rowe Price European Stock	UBS Dynamic Alpha A
Prudential Jennison Utility A	TCW Focused Equities N	UBS US Small Cap Growth A
Putnam Capital Spectrum A	TCW Relative Value Dividend Apprec N	Vanguard Capital Value Inv
Putnam Equity Spectrum A	Templeton Frontier Markets A	Victory RS Large Cap Alpha A
Putnam Multi-Cap Value A	Third Avenue Value Investor	Villere Balanced Inv
QS US Small Capitalization Equity A	Thornburg Developing World A	Virtus KAR Global Quality Dividend A
Quaker Global Tactical Allocation A	Toews Tactical Growth Allocation	Vulcan Value Partners
REMS Real Estate Value Opportunity P	Toews Tactical Monument	Waddell & Reed Advs Wilshire Glb Allc A
Salient Select Income A	Touchstone Dynamic Global Allocation A	Waddell & Reed Continental Inc A
Saratoga Large Capitalization Value A	Touchstone Growth Opportunities A	Waddell & Reed Science & Tech A
Saratoga Mid Capitalization A	Touchstone International Small Cap A	Wasatch Emerging Markets Small Cap Inv
SMI Conservative Allocation	Touchstone Sands Capital Inst Gr	WBI Tactical DG No Load
Snow Capital Opportunity A	Touchstone Sands Capital Select Growth A	Wells Fargo Small Company Growth A

... and we doubt you purchased any of the following funds in 2015. After all, they were amongst the worst performers in their respective categories. However, every one of them went on to top quartile performance in the last three years.

AB International	CGM Realty	Dynamic US Opportunity N
Aegis Value	Cohen & Steers Global Realty A	Edgar Lomax Value
Alger Health Sciences A	Cohen & Steers International Realty A	Entrepreneur Shares Global Instl
Alger SMid Cap Focus A	Columbia Absolute Return Ccy & Inc A	Evermore Global Value Investor
Alpine Intl Real Estate Equity A	Columbia Acorn International Sel A	FAM Equity-Income Investor
Alpine Small Cap A	Columbia Pacific/Asia A	Fidelity Global Strategies
American Century Equity Income A	Columbia Small Cap Growth I A	Fidelity Health Care Svcs Port
American Century Select A	Columbia Small Cap Value I A	Fidelity Real Estate Income
AMG FQ Global Risk-Balanced N	Conestoga Small Cap Investors	First Investors Special Situations A
AMG River Road Small Cap Value N	Consulting Group Emerging Markets Eq	First Trust Preferred Sec & Inc A
AMG River Road Small-Mid Cap Value N	CRM International Opportunity Inv	First Trust/Confluence Small Cap Val A
Arrow Managed Futures Strategy A	Cutler Equity	Fort Pitt Capital Total Return
Artisan Emerging Markets Inv	Davis NY Venture A	Franklin Intl Growth A
Artisan Value Investor	Davis Real Estate A	Gateway A
Ascendant Deep Value Bond A	Delaware Intl Value Equity A	GMO Quality III
Barrett Opportunity	Delaware Mid Cap Value A	Goldman Sachs Asia Equity A
BlackRock Managed Income Investor A	Delaware Small Cap Value A	Goldman Sachs Small Cp Val Insghts A
Boston Trust Midcap	Deutsche CROCI Equity Dividend A	Guggenheim Mid Cap Value A
Boston Trust SMID Cap	DFA TA World ex US Core Equity I	Harbor Convertible Securities Investor
Calamos Global Growth & Income A	DoubleLine Multi-Asset Growth A	Hennessy Small Cap Financial Investor
Cambiar Opportunity Inv	Dreyfus Global Equity Income A	lman K
Capital Management Mid-Cap Inv	Dreyfus Total Emerging Markets A	Independent Franchise Partners US Eqty
Carillon Scout Mid Cap I	Dunham Appreciation & Income A	Invesco Emerging Markets Equity A
Center Coast MLP Focus A	Dynamic International Opportunity N	Invesco Pacific Growth A



JAG Large Cap Growth A	Paradigm Value	Templeton Developing Markets A	
Janus Henderson Global Inc Mgd Volatil	Pear Tree Quality Ordinary	Templeton Instl Emerging Markets Ser	
Janus Henderson Select Value A	Plumb Equity	TETON Westwood SmallCap Equity A	
Janus Henderson Small Cap Value A	Polen Growth Investor	Thornburg International Value A	
JHancock Small Company Value 1	Principal Small-MidCap Dividend Inc A	Thrivent Small Cap Stock A	
JPMorgan Large Cap Growth A	Prospector Opportunity	Transamerica Global Equity A	
Kinetics Global Adv A	Provident Trust Strategy	Transamerica Small/Mid Cap Value A	
Kinetics Market Opportunities Adv A	Putnam Global Technology A	Two Oaks Diversified Growth & Income A	
Lazard Developing Markets Equity Open	Queens Road Value	US Global Investors World Prec Mnral	
Lazard Emerging Markets Equity Blnd	Ranger Small Cap Institutional	USA Mutuals Vice A	
LoCorr Long/Short Commodity Strats A	Reaves Utilities and Energy Infras Instl	VALIC Company I Dividend Value	
Matthews China Investor	RNC Genter Dividend Income	Victory RS International A	
MFS International Growth A	Royce Dividend Value Invmt	Victory Sophus Emerging Markets A	
Morgan Stanley Inst Global Franchise A	Royce International Micro-Cap Service	Virtus KAR Capital Growth A	
Morningstar Agrsv Gr ETF Asset Allc I	Royce International Premier Service	Virtus KAR Mid-Cap Growth A	
Neuberger Berman Real Estate A	Royce Small/Mid-Cap Premier Investment	Virtus KAR Small-Cap Core A	
New Alternatives A	Schwab Global Real Estate	Virtus KAR Small-Cap Value A	
Northern Income Equity	Selected American Shares D	Voya Russia A	
Oberweis Small-Cap Opportunities	Sterling Capital Equity Income A	Walden Midcap	
Oppenheimer Global Opportunities A	Stock Dividend	Wasatch Ultra Growth	
Optimum International A	T. Rowe Price Emerging Europe	Wells Fargo Small Cap Value A	
		Wilmington International A	

How often did THE top fund in each category from 2012-2014 make out in the following three years (2015-2017)?

Equity Categories	1st Quartile	2nd Quartile	3rd Quartile	4th Quartile	Top Half Bottom Half
57	28%	21%	23%	28%	49-51

Name	Category	2015-2017
Putnam Capital Spectrum A	Allocation - Aggressive	
Chou Income	Allocation - Conservative	
Highland Global Allocation A	Allocation - Global	
Meeder Muirfield Retail	Allocation - Tactical	
Chou Opportunity	Classic Balanced	
Fidelity Convertible Securities	Convertible Securities	
TCW Relative Value Dividend Apprec N	Equity Income	
T. Rowe Price Africa & Middle East	Foreign-Africa/Middle East	
Oberweis China Opportunities	Foreign-China	
GuideMark Emerging Markets Service	Foreign-Emerging Markets	
DFA United Kingdom Small Company I	Foreign-Europe	
Matthews India Investor	Foreign-India	
Hennessy Japan Small Cap Investor	Foreign-Japan	
Artisan International Value Investor	Foreign-Large Blend	



Name	Category	2015-2017
JO Hambro Cap Mgmt International Select I	Foreign-Large Growth	
Pear Tree Polaris Foreign Value Ord	Foreign-Large Value	
Deutsche Latin America Equity A	Foreign-Latin America	
Matthews Asia Innovators Investor	Foreign-Pacific Rim	
Victory Trivalent International Sm-Cp A	Foreign-Small/Mid Blend	
Oberweis International Opportunities	Foreign-Small/Mid Growth	
Pear Tree Polaris Fgn Val Sm Cap Ord	Foreign-Small/Mid Value	
Guinness Atkinson Global Innovators	Global-Large Blend	
American Funds New Economy A	Global-Large Growth	
Dodge & Cox Global Stock	Global-Large Value	
Third Avenue Real Estate Value Investor	Global-Real Estate	
ALPS Red Rocks Listed Private Equity Inv	Global-Small/Mid	
Janus Henderson Contrarian A	Large Blend	
Biondo Focus Investor	Large Growth	
Monteagle Select Value I	Large Value	
AC Alternatives Discp Long Short A	Long-Short Equity	
BlackRock Event Driven Equity Inv A	Market Neutral	
Lord Abbett Micro Cap Growth I	Micro Cap	
Miller Opportunity A	Mid Blend	
PRIMECAP Odyssey Aggressive Growth	Mid Growth	
Hotchkis & Wiley Mid-Cap Value A	Mid Value	
AlphaCore Absolute Institutional	Multi-Alternative	
Camelot Premium Return A	Options	
Salient Select Income A	Preferred Stock	
Deutsche Enhanced Commodity Strat A	Sector-Commodities	
T. Rowe Price Media & Telecomms	Sector-Communications	
Fidelity Multimedia	Sector-Consumer	
FX Strategy I	Sector-Currency	
Tortoise MLP & Pipeline Investor	Sector-Energy LP	
Williston Basin/Mid-North America Stk A	Sector-Equity Energy	
Fidelity Brokerage & Invmt Mgmt	Sector-Financial Services	
Fidelity Biotechnology	Sector-HealthCare	
Fidelity Air Transportation Port	Sector-Industrials	
Columbia Global Infrastructure A	Sector-Infrastructure	
Altegris Futures Evolution Strategy A	Sector-Managed Futures	
Fidelity Chemicals	Sector-Natural Resources	
Vanguard Precious Metals and Mining Inv	Sector-Precious Metals	
Baron Real Estate Retail	Sector-Real Estate	
T. Rowe Price Global Technology	Sector-Technology	
Prudential Jennison Utility A	Sector-Utilities	
PNC Multi Factor Small Cap Core A	Small Blend	
AMG Managers LMCG Small Cap Growth N	Small Growth	
Hotchkis & Wiley Small Cap Value A	Small Value	
HOTCHNIS & WHEY SHIAH CAP VALUE A	Small value	