

Burea of Labor Statistics

According to the Bureau of Labor Statistics, there are 202,560 financial advisors in America, earning an average of \$109,000 per year. The states with the most advisors is predictable —

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NY	27,790	IL	12,890	FL	11,270
CA	24,580	ТХ	12,660	PA	8,350

If you are looking for the least competition, you need to be in Alaska, where 130 advisors serve the entire state.

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AK	130	SD	350	MT	370
WY	200	VT	350	RI	390

Looking for the highest income? Head for New York or California, but if you want less competition and more income, check out Maine or Alabama!

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NY	\$155	ME	\$142	СТ	\$133
CA	\$144	NH	\$138	AL	\$126

The state-by-state breakdown follows:



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STATE	ADVISORS	AVERAGE INCOME (K)	
AK	130	\$104	
AL	2,060	\$126	
AR	910	\$104	
AZ	3,890	\$104	
CA	24,580	\$144	
СО	3,950	\$116	
СТ	4,300	\$133	
DE	570	\$124	
FL	11,270	\$124	
GA	5,390	\$122	
HI	460	\$80	
IA	1,710	\$95	
ID	680	\$100	
IL	12,890	\$116	
IN	3,900	\$105	
KS	1,870	\$116	
KY	1,540	\$90	
LA	1,250	\$95	
MA	6,520	\$103	
MD	5,110	\$109	
ME	410	\$142	
MI	4,580	\$109	
MN	3,810	\$108	
MO	4,280	\$103	
MS	770	\$96	

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STATE	ADVISORS	AVERAGE INCOME (K)	
MT	370	\$113	
NC	5,500	\$113	
ND	500	\$95	
NE	1,080	\$109	
NH	700	\$138	
NJ	8,350	\$119	
NM	510	\$95	
NV	710	\$121	
NY	27,790	\$155	
OH	5,670	\$112	
ОК	1,170	\$83	
OR	1,870	\$114	
PA	8,350	\$119	
RI	390	\$78	
SC	1,680	\$109	
SD	350	\$83	
TN	2,330	\$102	
ТΧ	12,660	\$115	
UT	1,920	\$88	
VA	4,560	\$124	
VT	350	\$72	
WA	3,890	\$112	
WI	4,370	\$109	
WV	460	\$94	
WY	200	\$116	

This report has been compiled by Active Fund Strategies (AFS), using data provided by Thomson Reuters InvestmentView. While it was painstakingly researched, AFS offers no warranty of its accuracy. The report's conclusion represents a good faith judgment of the issue and the findings of the research. It is intended for the educational purposes of licensed investment professionals. If you are viewing this report as an investor, AFS cautions you to seek the advice of an investment professional for proper interpretation of the report, and asks you to note that, with all investments, past performance is no guarantee of future performance and that investment risk is real, to include a possible loss of original capital. Jan-2017



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NY	27,790	\$155
CA	24,580	\$144
IL	12,890	\$116
ТΧ	12,660	\$115
FL	11,270	\$124
NJ	8,350	\$119
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MA	6,520	\$103
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GA	5,390	\$122
MD	5,110	\$109
MI	4,580	\$109
VA	4,560	\$124
WI	4,370	\$109
СТ	4,300	\$133
MO	4,280	\$103
CO	3,950	\$116
IN	3,900	\$105
AZ	3,890	\$104
WA	3,890	\$112
MN	3,810	\$108
TN	2,330	\$102
AL	2,060	\$126
UT	1,920	\$88

ranked by number	of advisors
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JIAIL	ADVISOIS	(k)	
KS	1,870	\$116	
OR	1,870	\$114	
IA	1,710	\$95	
SC	1,680	\$109	
KY	1,540	\$90	
LA	1,250	\$95	
ОК	1,170	\$83	
NE	1,080	\$109	
AR	910	\$104	
MS	770	\$96	
NV	710	\$121	
NH	700	\$138	
ID	680	\$100	
DE	570	\$124	
NM	510	\$95	
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MD	5,110	\$109
MI	4,580	\$109

ranked by	average	income	

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SC	1,680	\$109
NE	1,080	\$109
MN	3,810	\$108
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